

Message Text

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PAGE 01 MUNICH 00738 181249Z

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ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 DODE-00 NSAE-00 TRSE-00

ERDA-05 CIAE-00 MC-02 /027 W
----- 073331

R 181233Z APR 75

FM AMCONSUL MUNICH
TO SECSTATE WASHDC 5730
INFO AMEMBASSY BONN
AMCONSUL STUTTGART
AMEMBASSY BERN

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E.O. 11652: N/A

TAGS: ESTC, GW

SUBJECT: INFORMATION RE AVAILABILITY OF SWISS/GERMAN SCRIBING
MACHINE FOR EASTERN EUROPE

REF: STATE 085172

1) WE UNABLE TO DETERMINE WHETHER KARL SUESS SCRIBERS BEING
EXPORTED TO SWITZERLAND FOR REEXPORT TO EASTERN EUROPE WITHOUT
QUERYING THAT FIRM DIRECTLY. WE VERY RELUCTANT TO DO SO BECAUSE
(A) SUESS, LIKE ANY GERMAN FIRM, WOULD ALMOST CERTAINLY REFUSE
TO PROVIDE SUCH CONFIDENTIAL INFO IF ASKED WITHOUT PERCEIVING
SOME REASON WHICH WOULD MAKE IT IN ITS INTEREST TO DO SO AND
(B) USING SOME PRETENSE TO TRY TO OBTAIN THE INFO WOULD PROBABLY
ALSO BE UNSUCCESSFUL AND COULD WELL BACKFIRE. SINCE SUESS IS A
HIGHLY-RESPECTED, SUCCESSFUL FIRM IN ITS FIELD REPRESENTING A
NUMBER OF U.S. FIRMS, WE DO NOT WISH TO RISK THE POSSIBILITY OF
CREATING ILL-WILL TOWARD US BY APPROACHING THE FIRM ON THIS
MATTER UNLESS ABSOLUTELY NECESSARY.

2) WE HAVE, HOWEVER, DEVELOPED SOME RELEVANT INFO FROM SECONDARY
SOURCES. AN OFFICIAL OF THE BUNDESAMT FUER GEWERBLICHE WIRTSCHAFT
IN FRANKFURT HAS TOLD US HE IS ALMOST 100 PERCENT SURE THAT
SCRIBERS ARE ON THE FRG EXCON LIST (AUSFUHRLISTE) AND THEREFORE
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PAGE 02 MUNICH 00738 181249Z

REQUIRE A LICENSE FOR EXPORT TO ALL COUNTRIES, INCLUDING

SWITZERLAND. TO BE ABSOLUTELY SURE, HOWEVER, A FORMAL APPLICATION WITH PRODUCT LITERATURE MUST BE FILED WITH THAT OFFICE. THE OFFICIAL WITH WHOM WE SPOKE INDICATED, HOWEVER, THAT OBTAINING A LICENSE FOR EXPORT OF SCRIBERS TO SWITZERLAND WOULD BE EASIER THAN FOR EASTERN EUROPE.

3) ACCORDING TO INFO WE OBTAINED FROM THE CONSULATE GENERAL IN STUTTGART, HELMUT SEIER GMBH, 7760 RADOLFZELL, KASERNENSTRASSE 41, DOES MANUFACTURE SCRIBERS AND OTHER ELECTRONIC PRODUCTION EQUIPMENT; IT IS NOT KNOWN, HOWEVER, WHETHER SEIER HAS A LICENSING OR SUB-CONTRACTING ARRANGEMENT WITH SUESS. SEIER DOES HAVE A BRANCH OFFICE IN KREUZLINGEN, SWITZERLAND. THE CG IN STUTTGART HAS NO RECENT WTDR ON SEIER. REFTEL BEING REPEATED TO STUTTGART. (WE UNDERSTAND THAT AN EXTENSIVE EXCON FILE EXISTS ON SEIER, UNDER THE NAME OF KULICKE, SOFFA AND SEIER GMBH., AND THAT KULICKE, AN AMERICAN CITIZEN, HAS RECENTLY SEVERED HIS RELATIONSHIP WITH SEIER.) SPIVACK

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